AMERICAN BEVERAGE

driving solutions together

2020 REVIEW

227,000+

family-supporting jobs to U.S. workers

\$17.8B

in wages and benefits, far above the national average

\$169.7B

in direct economic impact

10M+

beverages donated in response to COVID-19

100%

designing fully recyclable plastic bottles

200+

active members





The year 2020 required our industry, our nation and the entire world to adapt and evolve in new ways. COVID-19 has changed our lives, our work and the ways we interact with each other. But what hasn't changed is how the true strength of our country resides in its communities, in resilient Americans. The beverage industry, too, is resilient. We are playing a major role in the critical infrastructure of our nation, reinforcing our industry's deep and sustained roots in the American economy and way of life.

Our workforce—real people who are making sacrifices to bring beverages to market—is doing a tremendous job of producing, distributing and stocking store shelves with essential goods. These employees and our companies have stepped up, while also supporting their communities and frontline workers with medical supplies, financial

donations, encouragement and more. Their stories are being told through our #HereForYou campaign, launched in April to recognize these selfless acts and remind our customers, consumers and communities that the beverage industry is "here" at work for "you."

While the pandemic has certainly challenged our industry, we remain committed to advancing our sustainability, wellness and advocacy efforts. It has been over a year since we launched Every Bottle Back, a groundbreaking initiative to reduce our plastic footprint, led by The Coca-Cola Company, Keurig Dr Pepper and PepsiCo in partnership with leading environmental and sustainability organizations. We are continuing to carefully design our plastic bottles to be 100% recyclable, even the caps. This year alone, we have committed to

"While the pandemic has certainly challenged our industry, we remain committed to advancing our sustainability, wellness and advocacy efforts."

11 community recycling projects, all to educate consumers and upgrade recycling infrastructure. These efforts are even more critical as COVID-19 presents new concerns for the environment.

Today, the beverage aisle has changed dramatically. Across the country, more beverage choices are available to consumers than ever before, many with less sugar or no sugar at all, and in smaller portion sizes. These many options are due to collaborative actions by America's leading beverage companies to support American families' efforts to reduce the sugar they consume. And the latest independent evaluation shows that our actions are working, having recorded the largest single-year reduction in calorie consumption since the launch of Balance Calories.

We are continuing to engage with lawmakers, public health and community organizations to urge better way solutions while protecting consumer choice. Our coalitions pushed back on onerous beverage taxes and regulations that would affect working families and local businesses already reeling from COVID-19. To protect workforce, business and consumer interests, our companies and allied associations participated in legislative discussions concerning the truck driver shortage, driver service hours, overweight hauling permits, aluminum tariffs and workplace safety and equity.

We anticipate the coming year to be filled with many new challenges, but our proactive efforts and willingness to lead on tough issues will position our industry well in these unsure times. With a new visual identity that represents us better, it is clear that we are a forward-looking organization willing to work with others to build strong solutions. We thank the ABA Board, officers and membership for their steadfast commitment. Our member companies look forward to continuing to drive solutions together, for the environment, health, economic and social well-being of communities across America.

Cheers.

Matthew Dent

Chair, Board of Directors; President and Chief Operating Officer **Buffalo Rock Company**

Katherine Lugar

President and Chief Executive Officer American Beverage Association

Driving Solutions for Our Neighbors and Communities

These are some of the highlights of the many ways in which we are here for you during trying times.

ur industry has a longstanding legacy of stepping up in times of crisis, and the COVID-19 pandemic elevated this commitment to a new level. Like so many other industries, beverage companies and workers went above and beyond to get basic goods to market, all while supporting our communities. The beverage industry was in fact designated as part of the critical infrastructure of the nation by the U.S. Department of Homeland Security's Cybersecurity and Infrastructure Security Agency (CISA), with employees deemed essential workers. This designation provided crucial guidance for our industry to coordinate with state and local governments and ensure the continuity of our business operations to meet consumer demand. Our #HereForYou campaign recognizes their tremendous individual and collective efforts.

Supporting Communities in Need

In addition to restocking shelves daily, beverage companies donated millions of dollars in supplies and financial support to healthcare workers and vulnerable

HOMETOWN HEROES



Alex Didyoung at Buffalo Rock Pepsi in Birmingham, Ala., came up with the idea of using the company's truck backs to display "thank you" messages for first responders.



Swire Coca-Cola's Heather Curtis helped coordinate the donation of 330 cases of beverages to first responders, food banks, community outreach groups and hospitals across Washington state.



As a truck driver for the National Guard. Refresco's David Carmack was deployed to help deliver more than 2,000 meals to children in towns across Missouri.

communities. Boys & Girls Clubs of America received a \$5 million donation from The Coca-Cola Foundation to assist youth and communities. Through its "Fueling the Frontline" program, Keurig Dr Pepper donated 4 million beverages to more than 500 hospitals across the country. The PepsiCo Foundation launched a \$7 million initiative to aid the nation's hardest-hit metro areas.



Keurig Dr Pepper's Jacob Roberts thanked those on the front lines in Louisville, Ky., by bringing breakfast to his colleagues and others who were making sure Americans had essential items.



In extraordinary times, America's beverage companies and employees are

#HereForYou

Our digital campaign reached **16.5 million** people nationally, garnering **65+ million** impressions.





ABA Board Member and Coca-Cola Beverages Northeast's Mark Francoeur (right) delivers tablets to the Boys & Girls Club of Manchester's Richard Zamoida (left).

Healthcare workers at Parkland Hospital in Dallas stand in line at a mobile Keurig Dr Pepper truck for free hot and cold beverages.

Helping Our Nation's Schools

When schools were forced to shut down, local beverage companies worked to protect the health and education of children. Pepsi Cola Bottling of Decatur, Ala., donated funds to help rural schools in its area bolster their online technology and fund school supplies and meals. Coca-Cola Beverages Northeast donated tablets to New Hampshire's Bedford School District and the Boys & Girls Club of Manchester. And in Des Moines, Iowa, Keurig Dr Pepper donated cases of 100% juice to the local public school district to be included in lunches provided to children and families in need.

Innovating Safety and Supplies

Beverage industry employees have shown remarkable dedication and ingenuity in finding ways to aid their neighbors, such as creating and distributing masks and other personal protective equipment (PPE). Coca-Cola

Consolidated worked with Southeastern Container, a bottle manufacturing co-operative, to make tubes for COVID-19 test kits—ultimately shipping more than 9 million tubes across the country. SodaStream®, owned by PepsiCo, collaborated with medical professionals to use its technology to develop a less expensive and less invasive ventilator alternative to help those battling the virus. Polar Beverages, a family owned and operated beverage company out of Worcester, Mass., fashioned hundreds of face shields out of unused 2-liter plastic bottles for use by frontline workers at the local medical center.

Meeting Consumer Demand

Truckers are playing a vital role in the supply chain to get America through the COVID-19 emergency. We engaged with Capitol Hill as part of various coalitions to ensure the trucking industry could operate with



SodaStream® employees stand with supporting medical staff at Hadassah Medical Center in Jerusalem as they test their ventilator alternative, the StreamO2.

Polar Beverages' John Stimpson (left) and son Chris Stimpson (right) make face shields out of plastic beverage bottles at their dining room table.

greater flexibility to deliver inventory. The Federal Motor Carrier Safety Administration (FMCSA) recognized that the increased consumer demand for products in grocery stores necessitated an emergency suspension of restrictions on truckers'

service hours. In addition, the Coronavirus Aid, Relief and Economic Security (CARES) Act included language that allowed state departments of transportation to grant temporary overweight permits for trucks.



Assisting Disaster Relief

The beverage industry has a long history of stepping up during natural disasters to support fellow Americans. Our companies and employees have donated thousands of bottles of water and hours of volunteer time, as well as millions of dollars in funds, to support our nation's first responders and local communities amid relief and recovery phases for wildfires, hurricanes and floods.

Driving Solutions for the Environment



This initiative is marshalling the equivalent of nearly a half-billion dollars to reduce the industry's plastic footprint.

Our groundbreaking *Every Bottle Back* initiative had a successful inaugural year, with the industry committed to reducing its use of new plastic. Led by The Coca-Cola Company, Keurig Dr Pepper and PepsiCo and environmental and sustainability leaders—World Wildlife Fund, The Recycling Partnership and Closed Loop Partners—we're working to advance a more circular system for our 100% recyclable plastic bottles. By doing so, we are ensuring they don't end up in places they don't belong, such as oceans, rivers, beaches or landfills.









Promoting the Value of Our Plastic Bottles

Our plastic bottles are made to be remade. We're focusing our education and awareness efforts to make sure consumers know this important factthat we're carefully designing our plastic bottles and caps to be 100% recyclable. Our bottles are made from polyethylene terephthalate (PET) plastic, a light, strong and in-demand material that is easy to recycle and make into new plastic bottles.

Beginning in 2021, voluntary, uniform messaging on our plastic bottles will drive home the message of recyclability.





Investing in Local Recycling Projects

Under Every Bottle Back, we are investing in regional modernization projects to enhance recycling infrastructure. In 2020, we committed more than \$10 million in 11 local communities, with work already underway in Michigan, Ohio, Oklahoma, Texas and Wisconsin. The 11 projects are projected to help collect 644 million more pounds of PET over ten years that can be recycled and remade into new bottles and other items.



TEXAS

DALLAS-FORT WORTH METROPLEX

investing \$3M in recycling access, education and a collection facility upgrade



OKLAHOMA

BROKEN ARROW

launching a new curbside recycling program to produce 5.8M pounds of recycled PET over 10 years



WISCONSIN

KENOSHA

investing \$520k to upgrade an outdated recycling system to produce 2.1M additional pounds of recycled PET



MICHIGAN

ANN ARBOR

providing \$800k to help rebuild and reopen a local Materials Recovery Facility (MRF)



OHIO

CENTRAL OHIO

providing 7,300 new recycling carts for households in Pleasant Township and the city of Whitehall



ABA continued its annual Adopt-A-Beach sponsorship, a project of the California Coastal Commission. Trash barrels carrying "Keep the Cap On" and "Every Bottle Back" messages were seen by thousands of beachgoers.

Tackling Environmental Challenges

The pandemic hasn't stopped our commitment to protecting our planet. We supported passage of the bipartisan Plastic Waste Reduction and Recycling Act to strengthen recycling infrastructure and education. In addition, we joined the U.S. Plastics Pact, a collaboration of industry partners across the plastics value chain, to accelerate the transition to a circular economy. Our companies are continuing to further minimize our impact on the environment

by conserving water, reducing our carbon footprint, innovating packaging, improving recycling technologies and taking steps to address climate change.



Improving Recycling Methods

Advocating for fair, efficient and effective policies that increase the recovery of our plastic bottles and the production of recycled PET is a priority, and we're engaging with state legislatures across the country that are addressing this topic. After all, our plastic bottles are made to be remade. We worked with members of the California Legislature on Assembly Bill 793, the first-in-the-nation requirement for minimum recycled content in plastic bottles that are part of the deposit recycling system, which ultimately was signed into law.



Driving Solutions for Balanced Lifestyles

merica's leading beverage companies are continuing to innovate and launch more beverage options with less sugar or no sugar at all, plus a greater variety of portion sizes. This collaborative work, in partnership with the Alliance for a Healthier Generation, is a voluntary commitment to support American families in their efforts to find balance and reduce sugar in their diet-and this better way approach is working.

Making Continued Progress

The latest independent evaluation of Balance Calories shows the largest single-year national decline yet in calories Americans get from beverages—and the third consecutive year of declines—moving us closer to achieving our goal of a 20% reduction in beverage calories consumed per person nationally by 2025. It's making a difference locally too, where efforts already underway in five communities continue to see declines.





(From left) Caramel Connections' Resha Evans, Elizabeth McSwain and Maya Crim pose at a virtual cooking class.

Coordinating Our "Balance" Message

Our partnerships with public health groups and community organizations at the national and local level remain strong. From Barrio Action in Los Angeles to The Campaign Against Hunger in New York City, together we're providing information and options to help vulnerable communities achieve a more balanced lifestyle in the face of new public health challenges. ABA's partners in California—Casa Familiar in San Ysidro, Caramel Connections in the Inland Empire, Pacoima Beautiful in the San Fernando Valley and Veggielution in San Joseare promoting health and wellness with educational booklets and low- or no-calorie beverages.



MORE CHOICES. SMALLER PORTIONS. LESS SUGAR.

Driving Solutions That Are Good for Consumers and Business

As COVID-19 impacted local businesses in Washington, D.C., and elsewhere, we pivoted to provide marketing and technical guidance to help their sales and operations.



Peaches Watson

Peaches Kitchen Restaurant Manor Park

Peaches, owner of Peaches Kitchen, works with a local church to provide free food to first responders at Howard University Hospital.



David Burton

Capital Candy Jar Capitol Hill

David started making and selling his own candy as a child. Now he's proud to serve his confections to residents and visitors to the District of Columbia.



400+ local businesses across Washington, D.C., make up the Alliance for an Affordable DC coalition.

n such a fluctuating situation, we are continuing to find new and meaningful ways to protect our nation's workforce, consumers and economy.

Giving Americans a Voice

Our industry remains committed to speaking out against beverage taxes and regulations that place additional hardships on families and local businesses already struggling with the high cost of living and the economic impact of COVID-19. In Washington, D.C., we're giving voice to more than 400 local businesses, other business alliances and trade organizations that oppose a local beverage tax that would further devastate the restaurant and hospitality industry. We successfully assisted Nebraska, Ohio and South Dakota with state measures to prevent similar regressive legislation against our beverages and containers in the





In Prince George's County, Md., beverage companies worked closely with local officials on a bill that outlines default beverage options for children's meals, while preserving parental choice.

future. We remain vigilant in working alongside our allies to oppose legislation that unfairly singles out our industry as well as to give voice to Americans who would be severely impacted.

Encouraging Free Trade

In January 2020, we advocated for the passage of the United States-Mexico-Canada Agreement (USMCA) to continue access and tariff-free trade with Canada and Mexico, which together account for nearly 40% of U.S. aluminum imports. When tariffs were later imposed on imported Canadian aluminum, ABA and its allies in the beer and flexible packaging industries worked tirelessly for their removal. ABA will continue to work through coalitions to engage with lawmakers to share why free and fair trade is so critical—not only for the entire beverage sector but for the American economy.

Making an Impact Globally

The beverage industry is also playing an essential role in ensuring food security and philanthropy around the world during the pandemic. The International Council of Beverages Associations (ICBA) is continuing to work with governments and allied trade associations domestically and internationally to ensure that borders remain open to trade without unfair barriers and that regulations proposed by countries are grounded in strong science. For example, over the past year ICBA has been heavily engaged in efforts to counter a series of restrictive measures from the Mexican government related to warning labels, sales bans and advertising restrictions. On the global front, ICBA is leading negotiations on behalf of the private sector to ensure the United Nations Food and Agriculture Organization's global voluntary guidelines on food systems are balanced and do not include age-related marketing restrictions and recommendations for beverage taxation.







ABA's Katherine Lugar addresses attendees at the Childhood Obesity Prevention Awards Luncheon during the U.S. Conference of Mayors' Winter Meeting in Washington, D.C.

ABA's Katherine Lugar (third from right) joins U.S. Conference of Mayors (USCM) leadership and the 2020 Childhood Obesity Prevention Award winners for an award presentation at the Winter Meeting in Washington, D.C. From left: USCM CEO and Executive Director Tom Cochran; Albuquerque, N.M., Mayor Tim Keller; Augusta, Ga., Mayor Hardie Davis; Oakland Park, Fla., Mayor Matthew Sparks; ABA President and CEO Katherine Lugar; Mayor-President of Baton Rouge, La., Sharon Weston Broome; and Former USCM President and Rochester Hills, Mich., Mayor Bryan Barnett.

Driving Solutions for a Healthier Future

he American Beverage Foundation for a Healthy America (ABFHA) continues to support America's hometowns by providing grants to community organizations that are working to advance the physical health of their citizens and environmental health of their communities. Given the unprecedented year, the Foundation also pivoted to help ease the burden families face during COVID-19.

Programs that received grants in 2020 included: Minnesota Waste Wise Foundation, to create awareness videos on the benefits of plastics recycling; Michigan Recycling Coalition, to build an educational center to demonstrate recycling operations; Oklahoma's Sovereign Community School, to build school additions that can help the physical and nutritional wellness of its Native American students and families: North Carolina's Keep Durham Beautiful, to create a litter prevention curriculum for elementary schools; California's Veggielution, to provide training and paid opportunities for low-income mobile food entrepreneurs; and the City of Orlando in Florida, to build a "ReThink Your Waste" display outside of its education center.



As part of an ongoing partnership with the U.S. Conference of Mayors, the Foundation supports mayoral initiatives that take on childhood obesity with innovative programs encouraging balanced diets and regular physical activity.

In 2021, as the partnership grows, support will expand to include initiatives that address environnmental health and sustainability. To date, more than 50 cities have been

awarded more than \$4.3 million in grants through the Childhood Obesity Prevention Awards.

This year, six U.S. cities shared \$445,000 in grants through the program. Grant recipients included: Mayor Tim Keller of Albuquerque, N.M., for the "One ABQ Out-of-School Time Get Moving Initiative" to enhance educational and physical activity opportunities; Mayor Hardie Davis of Augusta, Ga., for "Augusta Fit Families" to expose children to healthy eating and activity environments; and Mayor Matthew Sparks of Oakland Park, Fla., for the "Oakland Park Paddle Club" to reduce child obesity through kayaking and paddle boarding activities.

In response to COVID-19, the Foundation contributed three \$50,000 emergency grants to Barrio Action in East Los Angeles to organize food drop-offs, GENYOUth's COVID-19 Emergency School Nutrition Fund and The Campaign Against Hunger in New York City to provide access to food for the community.



With the help of GENYOUth's COVID-19 Emergency School Nutrition Fund, Tulsa Public School Child Nutrition employees easily transport "Grab & Go" breakfast and lunch meals for families to pick up from the local elementary school.

Officers and Board List

Matthew Dent President and Chief Operating Officer Buffalo Rock Company



Derek Hopkins President, Cold Beverages Keurig Dr Pepper



President

Katherine Lugar President and Chief Executive Officer American Beverage Association



Secretary

Amy E. Hancock General Counsel/ **Executive Vice President** Legal and Regulatory Affairs American Beverage Association



Mark Hammond Executive Vice President and Chief Financial Officer American Beverage Association



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Brian Charneski President L&E Bottling Company, Inc.



Paul Finney President and Chief Executive Officer Pepsi Bottling Ventures, LLC



Mark Francoeur President Coca-Cola Beverages Northeast Refresco



Bradley "Brad" Goist Chief Operating Officer



Walter "Wally" Gross III Senior Vice President. On-Premise G & J Pepsi-Cola Bottlers



Sally Hargis Vice President and Chairman Ozarks Coca-Cola/Dr Pepper **Bottling Company**



J. Frank Harrison III Chairman and Chief Executive Officer Coca-Cola Consolidated



Jeffrey "Jeff" Honickman John Kalil Chief Executive Officer Pepsi-Cola & National Brand Beverages, Ltd.



President Kalil Bottling Co.



Jeffrey "Jeff" S. Laschen Chief Executive Officer Great Lakes Coca-Cola Bottling



Derek Lewis South Division President PepsiCo Beverages North America



Jeffrey "Jeff" Miles Minges J. Andrew "Andy" Moore Chief Executive Officer and Chairman Minges Bottling Group, Inc.



Co-President Bigfoot Beverages



Paul Mulligan Co-Founder and Chief Executive Officer Liberty Coca-Cola Beverages, LLC



Claude B. Nielsen Chairman of the Board Coca-Cola Bottling Company UNITED, Inc.



William "Bill" H. O'Brien Chief Executive Officer Reves Coca-Cola Bottling



Jack Pelo Director Swire Coca-Cola, USA



Cliff Ritchie President and Chief Executive Officer Carolina Beverage Corp.



Alfredo Rivera President, North America Operating Unit The Coca-Cola Company



Marc Rosenmayr Chief Financial Officer and Executive Vice President. Finance, Operations, IT Red Bull North America



Andrew Springate Chief Marketing and Concentrate Officer Keurig Dr Pepper



Kirk Tanner Chief Executive Officer PepsiCo Beverages North America



Troy D. Taylor Chairman and Chief Executive Officer Coca-Cola Beverages Florida, LLC



Jean Claude Tissot President Arca Continental Coca-Cola Southwest Beverages



John Torgerson Chief Executive Officer Bernick's



Zoran Vučinić Chief Operating Officer US Bottler Delivered Brands The Coca-Cola Company

ABA Team





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Active Members

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Aberdeen Coca-Cola Bottling Company

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Admiral Beverage Corporation

Ale-8-One Bottling Co., Inc.

Aloe Fresh Inc.

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Durango Coca-Cola Bottling Co.

Durham Coca-Cola Bottling Company

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Hawaiian Sun Products, Inc.

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Idaho Beverages, Inc.

Jefferson City Coca-Cola Bottling Company

Kalil Bottling Co.

Keurig Dr Pepper

The Kraft Heinz Company

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Lakeside Bottling Company

Leader Distribution Systems, Inc.

Lehrkind's Inc.

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LinPepCo Partnership

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Quail Mountain, Inc.

Red Bull North America, Inc.

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Refreshment Services, Inc.

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Rock Hill Coca-Cola Bottling Company

Savia USA, LLC

Seneca Wholesale Company, Inc.

Seven-Up Bottling Company of Watertown, Inc.

Seven-Up Bottling Company, West Bend, WI

Sprecher Brewing Co., Inc.

SunDrop Bottling Co., Inc.

SunSobo LLC

Swire Coca-Cola, USA

Talking Rain Beverage Company

Tampico Beverages, Inc.

Temple Bottling Company, Ltd.

Tipp Distributors, Inc. dba Novamex

Tyler Beverages, Inc.

Union City Coca-Cola Bottling Company, LLC

Varni Brothers Corporation

Varsity Beverage Company

Viking Coca-Cola Bottling Co.

Vision Beverage

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(Bahamas) Limited

Coca-Cola FEMSA

Fritz-Kulturgueter GmbH

GHC Reid & Company, Ltd.

KLG Investments Ltd./Aguapure

Red Kangaroo Beverages Pty Ltd

S.M. Jaleel & Company Limited

SPRITZER BHD



ABA's Kevin Keane speaks to the industry's efforts to protect the planet and reduce our plastic footprint.

Pulitzer Prize-winning and New York Times #1 best-selling author Doris Kearns Goodwin (left) joins ABA's Katherine Lugar (right) to speak about leadership during uncertain times.



Clockwise from top left: ABA's Fredericka McGee joins Invariant's Nicole Venable, Northbridge Environmental's Bree Dietly and Former Atlanta Mayor Shirley Franklin for a conversation on social justice, diversity and inclusion.



Former ABA Board Chair Kirk Tyler of Atlantic Coca-Cola welcomes conference attendees and gives insight on the state of the industry.



To ensure the safety of all of our attendees, we used technology, shifting to a virtual National Government Affairs Conference (NGAC). Nearly 200 beverage company representatives from around the country joined remotely to share their insights on key industry issues, with a focus on environmental sustainability, community well-being and the impact of the COVID-19 pandemic.



World Wildlife Fund's Sheila Bonini (left), Former Environmental Protection Agency Administrator Carol Browner (top) and ABA's Katherine Lugar (right) discuss the global business community's role in protecting and preserving our planet.



Rep. Haley Stevens, D-Mich. (left), and ABA's Katherine Lugar (right) engage in conversation on the House Committee on Science, Space and Technology's work on plastics and recycling.



The Recycling Partnership's Keefe Harrison (left), Closed Loop Partners' Bridget Croke (right) and ABA's Katherine Lugar (top) discuss their organizations' efforts to work with public and private sectors to increase plastics recycling.

Recycling Caucus Sen. John Boozman, R-Ark. (right), and ABA's Katherine Lugar (left) discuss how responsible sustainability approaches can lead to a clean environment and a robust economy.

Co-Chair of the Senate

Innovation & Sustainability Conversation Series



During the summer, ABA's Katherine Lugar hosted the Innovation & Sustainability Conversation Series, where we convened leading voices from the innovation and sustainability space to discuss ways that the public and private sectors can work together to achieve environmental goals.



State Associations and Contacts

Please contact ABA for information on the following states: California, Connecticut, New Jersey, New York, North Dakota, South Dakota and Wyoming

Alabama	Virginia Banister	Montgomery, Ala.	(334) 354-9517	vbanister@alabev.org
Alaska	Lonnie Glaudo	Anchorage, Alaska	(907) 306-4934	lonnie.glaudo@odomcorp.com
Arizona	Mike Gardner	Phoenix, Ariz.	(602) 761-2764	mike@triadvocates.com
Arkansas	Dennis Farmer	Little Rock, Ark.	(501) 376-9552	arbev@sbcglobal.net
Colorado	Mary Marchun	Denver, Colo.	(303) 594-8198	mmarchun@capstonegroupllc.com
Delaware	Ellen Valentino	Annapolis, Md.	(410) 693-2226	evalentino@ellenvalentino.com
District of Columbia	Ellen Valentino	Annapolis, Md.	(410) 693-2226	evalentino@ellenvalentino.com
Florida	Liz DeWitt	St. Augustine, Fla.	(407) 385-2708	liz.dewitt@flabev.org
Georgia	Kevin Perry	Atlanta, Ga.	(404) 653-0477	kperry@georgiabev.org
Hawaii	Mihoko Ito	Honolulu, Hawaii	(808) 539-0842	mito@awlaw.com
Idaho	Stephen Thomas	Boise, Idaho	(208) 388-4068	sthomas@hawleytroxwell.com
Illinois	Rob Nash	Chicago, III.	(312) 909-1314	rob.nash@illinoisbeverage.org
Indiana	Diane Masariu Carter	Indianapolis, Ind.	(317) 237-8266	diane.masariu@hoosierbev.com
lowa	Jon Murphy	Johnston, Iowa	(515) 422-6494	jon@lobbyiowa.com
Kansas	Ron Hein	Topeka, Kan.	(785) 273-1441	rhein@heingc.com
Kentucky	Sara Massey	Louisville, Ky.	(502) 333-9724	sara@kybev.com
Louisiana	Keli Williams	Baton Rouge, La.	(225) 938-2987	keli@oursoconsulting.com
Maine	Newell Augur	Augusta, Maine	(207) 791-1281	naugur@pierceatwood.com
Maryland	Ellen Valentino	Annapolis, Md.	(410) 693-2226	evalentino@ellenvalentino.com
Massachusetts	Stephen A. Boksanski	Boston, Mass.	(617) 423-6600	sab@bcbgovrelations.com
Michigan	Derek Bajema	Lansing, Mich.	(517) 371-4499	bajema@misoftdrink.net
Minnesota	Tim Wilkin	St. Paul, Minn.	(651) 291- 2722	tim@mnbev.com
Mississippi	Ron Aldridge	Jackson, Miss.	(601) 201-1323	ron.aldridge@earthlink.net
Missouri	William Gamble	Jefferson City, Mo.	(573) 634-4540	bill@molobby.com
Montana	Elaine Taylor	Helena, Mont.	(406) 459-7658	etaylor@mtbev.org
Nebraska	John Lindsay	Lincoln, Neb.	(402) 474-6200	jlindsay@oharalindsay.com
Nevada	Alfredo T. Alonso	Reno, Nev.	(775) 321-3421	aalonso@lrrc.com
New Hampshire	Larry Melanson	Bedford, N.H.	(603) 496-4074	Imelanson@cokenortheast.com
New Mexico	Dan Najjar	Santa Fe, N.M.	(505) 983-6101	dnajjar@virtuelaw.com
North Carolina	Trevor Johnson	Raleigh, N.C.	(910) 733-2440	trevor@ncbev.org
Ohio	Kimberly McConville	Columbus, Ohio	(614) 442-1803	kimberly@ohiobeverage.com
Oklahoma	James McSpadden	Oklahoma City, Okla.	(405) 921-3070	james.mcspadden@lobbyok.com
Oregon	Rob Douglas	Salem, Ore.	(503) 931-2364	rpd@rpdcompany.com
Pennsylvania	Tony Crisci	Harrisburg, Pa.	(717) 234-1716	tony@crisciassociates.com
Rhode Island	Carolyn M. Murray	Providence, R.I.	(401) 383-2424	cmurray@fscapitol.com
South Carolina	Jay Hicks	Columbia, S.C.	(803) 917-3257	jay@scbev.org
Tennessee	Greg Adkins	Nashville, Tenn.	(615) 739-6341	greg@bevtn.com
Texas	Carol McGarah	Austin, Texas	(512) 480-8444	cmcgarah@blackridgetx.com
Utah	Des Baker	Salt Lake City, Utah	(801) 201-6834	des@desbarker.com
Vermont	Matt McMahon	Montpelier, Vt.	(802) 225-3100	matt@mmrvt.com
Virginia	Chuck Duvall	Richmond, Va.	(804) 644-7884	cduvall@lindlcorp.com
Washington	Brad Boswell	Olympia, Wash.	(206) 300-6270	brad@boswellconsulting.org
West Virginia	Larry Swann	Charleston, W.Va.	(304) 346-9883	larry@larryswann.com
Wisconsin	Kelly McDowell	Madison, Wis.	(608) 852-7555	kellymmcdowell@gmail.com
Philadelphia	Ed Hazzouri	Philadelphia, Pa.	(215) 620-1308	ed@hazzouri.com







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